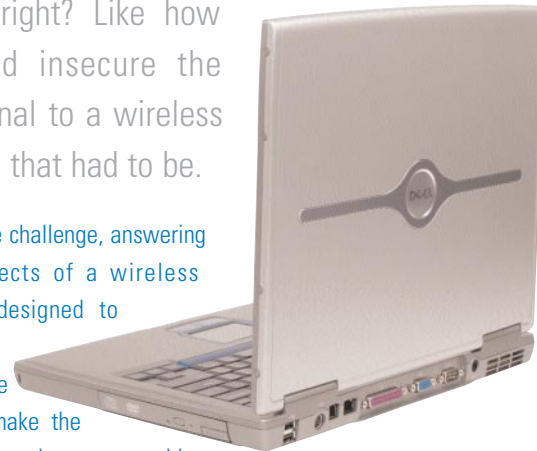


## There are hundreds of reasons to go mobile with Dell, and counting.

By now everyone knows what the benefits of going mobile are: the freedom, the increased productivity and – let's face it – how satisfying it is not being tied down by a tangle of cords. Oh what a wireless world it would be – that is if it weren't for all the drawbacks of mobility, right? Like how costly, complicated and insecure the transition from a traditional to a wireless network has to be? Make that had to be.

That's because Dell has risen to the challenge, answering the previously prohibitive aspects of a wireless implementation with solutions designed to offset or eliminate each of these concerns. We've created a new line of Latitude™ Notebooks built to make the most of going mobile. We've continued our partnership with Intel, taking advantage of the increased power and performance Intel® Centrino™ Mobile Technology makes possible. We've worked hard to simplify the logistical aspects of a wireless implementation through Dell™ Professional Services. And we're well versed in the demands you face in the government sector and how to customize your wireless infrastructure accordingly. Isn't it time you gave your staff a better quality of computing life? The reasons to do so are obvious. So is the choice of your mobility provider. Go mobile with Dell today.



**Dell** | State and Local Government

### Reason #1: Dell Wireless Solutions

These days, it's essential that your agency be flexible in order to adapt to and grow with the ever-changing climate of state and local government. No one knows that better than Dell. With Intel® Centrino™ Mobile Technology and our Dell™ TrueMobile™ Wireless solutions, you can build mobility and versatility right into your network. It's cost-effective, secure technology, developed with the future in mind. The benefits of choosing Dell as your wireless solutions provider include:

- **Fast Access** – Users get quick access to your network server and can share high-speed connections and other network resources<sup>4</sup>.
- **Easy Setup** – Setting up a wireless network is quick and easy with the TrueMobile Wireless Quickstart guide and Dell's Wireless Solution Center.
- **Efficient Collaboration** – Sharing files, exchanging e-mails and connecting to your agency intranet on-site or offsite is easy with access to a wireless LAN.
- **Industry Solutions** – Dell wireless products are Wi-Fi certified to help ensure compatibility with many wireless network elements.
- **Latitude D Series** – This dynamic, state-of-the-art line of notebooks offers integrated SmartCard readers for affordable, standards-based security.
- **Service and Support** – You can help protect your technology investment with Dell's CompleteCare<sup>2</sup> service and Gold Technical Support, as well as the Computrace® Plus computer tracking system.

### Reason #2: Increased Productivity

Going mobile with Dell allows users to work when and where they want, giving them more control over the quality of their computing lives. Installing a wireless network can allow users to take notebooks anywhere in the agency and to access the network remotely from both inside and outside of the office, helping them to be more productive. Staying connected while on the go can help users reduce the time required to get information, increase the efficiency of communication and take advantage of more opportunities to get work done. And even a few additional hours of work per week can help offset the cost of wireless upgrades.



### Reason #6: Intel Centrino Mobile Technology

Intel Centrino Mobile Technology was built specifically for wireless computing and is designed to help enable notebooks to operate on less power and excel in all areas of mobility. It's a key feature in the Dell D-Series Latitude Notebooks, contributing to their slim and light form and helping to enable enhanced wireless performance capabilities, such as fast processing speeds, long battery life, and less power usage overall.

### Reason #10: Flexibility

With a wireless network, users can work anywhere and anytime the network is available. It's as simple as that. A WLAN provides continuous, cable free access to the network, e-mail, and the Internet throughout your agency, opening up an entirely new world of computing possibilities. Onsite teams of personnel can create temporary peer-to-peer (ad hoc) networks for high efficiency collaboration and document sharing, making flexibility and productivity go hand in hand. (Range restrictions apply.)

### Reason #55: Security

In the past, the tradeoff to wireless freedom was a potential weakening of network security. Thanks to a number of recent technological advancements, however, wireless networks are no longer as vulnerable to breaches, meaning your agency's security won't be compromised when going wireless with Dell. The Dell TrueMobile Wireless solution meets strict industry standards, helping to ensure that your data will stay secure.



### Reason #78: Ease of Deployment

Contrary to popular opinion, wireless networks are actually pretty easy to set up, especially with Dell Professional Services running the show. And in areas where wiring is difficult to deploy, a wireless network can offer significant cost savings and flexibility for future upgrades and technology transitions. Going wireless is:

- Useful for growing environments requiring frequent reconfiguration
- Valuable for historic buildings where wiring is difficult or dangerous
- Ideal for highly mobile users who require roaming network access

### Reason #282: Dell Leasing

The experienced professionals at Dell Government Leasing and Finance (DGL&F) can design a financing solution to get your organization mobile without tying up precious capital. With over \$13 billion in Dell IT solutions financed since 1997, we've helped organizations just like yours turn financing challenges into opportunities to lower their total cost of ownership (TCO). And we're specialists at customizing financing programs to fit your IT budget and goals.

**Call 1-800-XXX-XXXX or visit [www.dell.com/slg/offer](http://www.dell.com/slg/offer) to find out more about Dell's affordable, performance-enhancing mobility solutions.**

From handhelds to notebooks to wireless labs,  
Dell's comprehensive mobility solutions can meet  
your agency's every need.

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### Latitude™ D600 Notebook

- Featuring Intel® Centrino™ Mobile Technology
- Intel Pentium™ M processor, 1.4GHz
- Intel PRO Wireless LAN
- Microsoft® Windows® XP Professional
- 30GB Hard Drive, 4200RPM
- 65-watt A/C adapter

Was ~~\$1,687~~ Now **\$1,449**  
Quote: 123828945



### Axim™ X3 Handheld w/WiFi Technology

- Intel XScale™ Processor at 400MHz
- Microsoft Windows Mobile 2003
- Integrated 802.11b wireless technology
- 3.5" color TFT, 16-bit screen
- 5-way Navigation button

Was ~~\$379~~ Now **\$322**  
SKU: X31PR0M



### Wireless Lab

- Breton D18CRR Notebook Storage Cart
- TrueMobile™ 1170 Wireless Access Point
- Dell Workgroup Laser Printer S2500n with 3-year NBD Onsite Service<sup>1</sup>

Was ~~\$2,178~~ Now **\$1,999**  
SKU: MOBWBIB

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Get all the performance you can handle with Dell's discounted wireless bundle.

### Latitude™ D600 Notebook

- Intel® Pentium™ M processor 1.4GHz
- Intel PRO Wireless LAN
- Microsoft® Windows® XP Professional
- 256MB Memory, 2 DIMM
- 30GB Hard Drive
- 24X CD-ROM
- 56K V.92 Modem
- Integrated 10/100/1000<sup>2</sup>
- Dell TrueMobile™ 1300 mini-pci card (802.11b/g)
- Next Business Day On-Site<sup>1</sup> with CompleteCare<sup>2</sup>

Bundle Price **\$1,599** Quote: 130063542



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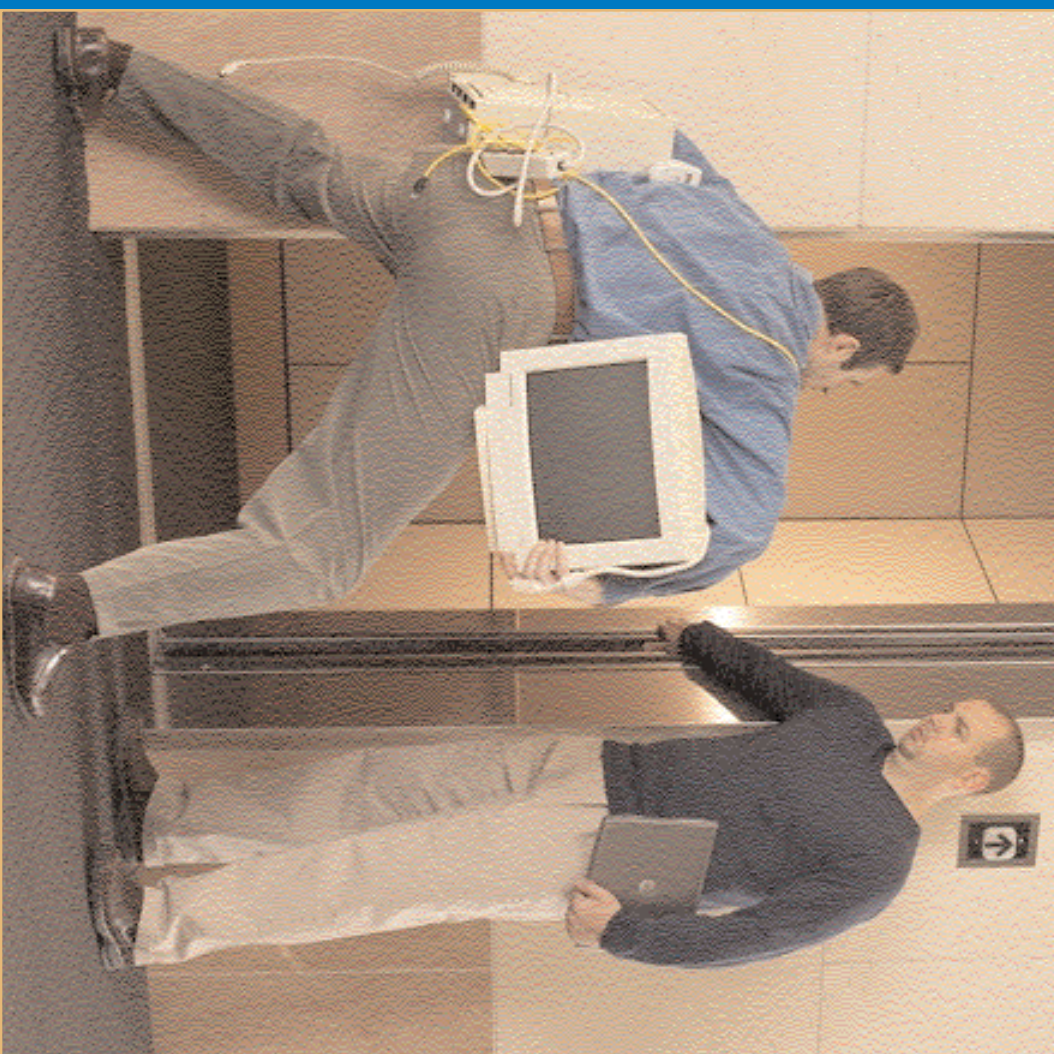
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Reason #23 to go mobile:

Desktops are heavy.



Dell's lightweight, powerful notebooks make it easy to increase productivity by taking desktop performance to go.

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